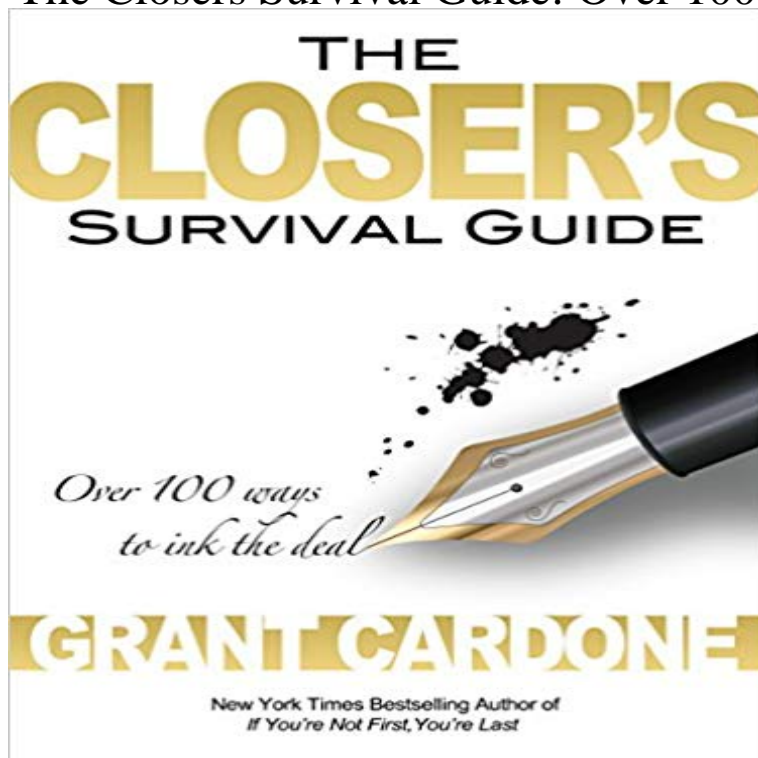


## The Closers Survival Guide: Over 100 ways to ink the deal



Stop losing, start closing. Over 100 ways to close the deal. Learn to close, and you will never be without work, and will never be without money. Closing is the critical exchange point that goes beyond persuading, promoting and selling and creates a transfer from one person to another.

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